



# EXCALIBUR

Private Investigation  
Colorado Springs, CO  
719.208.4088

“Hiring a Professional Investigator”

Many people have a certain preconceived notion about private investigators that's based strictly on what they've seen on TV or at the movies. Most often these portrayals are anything but positive. Fortunately, the majority of "professional" investigators would never think of doing anything illegal or that falls into a gray area when conducting their investigations on behalf of their clients.

There are many factors that go into assuring a successful investigation, which take years and years to perfect. Along with knowing the "how-to" of conducting an investigation, a professional also has to be aware of the laws, rules and regulations that must be adhered to. Stray outside of those and any evidence you are able to develop becomes worthless and may cause sanctions, at best, or even criminal charges, at worse. Of course, there are always going to be a few bad apples in the profession, but unfortunately that's true in ALL industries and professions these days. As a Special Agent with the FBI I saw it in all sectors of society. Money and greed tend to make people do something interesting things to say the least. And there's not a profession that fits the saying, "You get what you pay for," more so than the private investigator profession.

It doesn't take much to call yourself a "Private Investigator" in most states, in Colorado the licensure requirement was recently repealed, and many so-called "investigators" are anything but and are more than happy to charge a rate that a professional couldn't charge and provide the kind of results most clients are depending on. There's an old adage, "Don't pay twice for the same investigation," which a potential client should consider. Hire the professional investigator who has the experience necessary to conduct a successful investigation the first time out.

What can a professional investigator do to help you, the client? There are all types of different services we provide including areas such as:

**Litigation Support** - Strategizing with an attorney as to how best to proceed with a case, reviewing case files and evidence, reviewing crime scenes, interviewing witnesses and taking statements from them, obtaining and preserving evidence, etc., are just some of the ways a professional investigator provides much needed services. The list really is endless.

**Business Intelligence** - Entering into a business venture or making a significant investment into a company or individual? A professional investigator can investigate the bona fides of everyone involved before your hard-earned funds have been handed over. Investigators can be tasked with looking at the backgrounds of potential members of a Board of Directors. They can conduct pre-employment screening and vetting of potential hires or new partners in a business venture. Some firms, such as ours, provide business risk analysis & SWOT analysis and can determine potential pitfalls that you might not see looming on the horizon. We can also check out your vendors to guard against industrial espionage and intellectual property theft and can conduct covert anti-piracy investigations.

**Security Consulting** - Firms who employ a multitude of investigators with a variety of in-depth experience, such as EXCALIBUR Legal Support – Private Investigation, can consult with a client to identify and mitigate a variety of risks. We conduct security surveys and design systems, which we see through integration. In an increasingly hostile world, EXCALIBUR conducts key employee risk and vulnerability assessments to include residential

security surveys to identify potential soft targets of opportunity. We work with clients to assure the safety of all identified key employees. We implement Technical Surveillance Countermeasures, or TSCM as it's known, to guard against competitive economic espionage.

**Other Investigative Services** - A professional investigator can provide a multitude of services that complement the aforementioned areas or may not fit into one of those categories. A good investigator should be a master of surveillance. Surveillance is a very important part of what a professional investigator does, and the evidence gathered during surveillance, (video, photographs, etc.) could be the difference in whether a case is successful or not for the client. Surveillance can also be conducted via technical means in a covert nature. Our experts at EXCALIBUR have many years of experience as Technically Trained Agents with the FBI and know what it takes to capture what is needed to make a case.

I hope you can see that 'Professional Investigators' provide an invaluable service, if not to you personally then to your company or organization. It's our goal to get to the bottom of whatever issue you're trying to address in the quickest and most economical way possible. If my firm can help you in any way, please don't hesitate to contact us for a confidential, discreet, and complimentary review of your case. We stand ready to conduct the kind of investigation only a true, professional investigator can provide.

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